



**Fraunhofer**  
IWES

FRAUNHOFER INSTITUTE FOR WIND ENERGY  
AND ENERGY SYSTEM TECHNOLOGY IWES

# **BUSINESS AGREEMENTS FOR BIOMETHANE PROJECTS**

**WORKSHOP | 16<sup>TH</sup> OCTOBER 2013**



# DETAILS



**Fees and expenses:** The training is free of charge.

**Target group:** Target group are Croatian and European representatives of cities and municipalities who are interested in biomethane production, as well as potential biogas plant operators, investors, waste disposers and energy providers. As there is space for only a limited number of participants, please register as soon as possible.

**Conference language:** English

**Venue:** Zagrebački holding d.o.o.

Ulica grada Vukovara 41, 10 000 Zagreb, Croatia

**Registration until 10<sup>th</sup> October 2013 online per mail:**

Monika Kruhek

Zagreb City Holding, subsidiary Čistoća

Email: [monika.kruhek@zgh.hr](mailto:monika.kruhek@zgh.hr)

Phone: +385 99 8022342

[www.zgh.hr](http://www.zgh.hr) | [www.cistoca.hr](http://www.cistoca.hr)

**Further information:** [www.urbanbiogas.eu](http://www.urbanbiogas.eu)

Presented by:



Supported by:



Co-funded by the Intelligent Energy Europe  
Programme of the European Union

# PROGRAMM

- 13:00 Registration
- 13:20 Welcome  
*Branka Jelavic, Energy Institute Hrvoje Požar,  
Representative of Zagreb City Holding  
Dominik Rutz, Urban Biogas Project Coordinator*
- 13:30 Typical business models for biomethane projects  
*Dominik Rutz, WIP - Renewable Energies, Munich*
- 14:00 Criteria to assess biomethane investments  
*Uwe Hoffstede, Fraunhofer IWES, Kassel*
- 14:30 Business models for biogas projects in Croatia:  
agreements, contracts and lessons learned –  
experience from a biogas plant operator  
*Herman Seidl, Agrokor Energijaxxx*
- 15:00 Biogas and Biomethane activities in Croatia  
*Zjelko Juric, Energy Institute Hrvoje Požar*
- 15:30 Coffee break
- 15:45 Experience with biomethane business models  
from Germany and above  
*Björn Plaas, Arcanum Energy, Unna (tbc)*
- 16:15 Financing options for biogas projects in Croatia  
*Marko Karan, Jurica Brajkovic, Energy Institute Hrvoje Požar*
- 16:30 Financing biogas projects in Central and Eastern  
Europe – Experience from UniCredit  
*Miljenko Rimac, UniCredit Leasing S.p.A.*
- 17:00 Summary and discussion  
*Uwe Hoffstede, Fraunhofer IWES, Kassel*